



JUST NOW VENDING

Discover a business that gives you the lifestyle that YOU want

OUR BACKGROUND

Just Now Vending Systems

Established in the vending Industry since June 1996.

Oldest distributor of New Compact machines in Australia

Broker for Existing Business Sales and Machine Sales.

Manufacturer - factory in Sydney.

Agent for FAS International (Italy)

Agent for Crane Products (USA)

Agent for Baieax Products (China)

Distributor for Nayax Back to Base & Credit Card Systems

WHAT IS VENDING?



- Providing a service
- Cash from day one - no accounts
- No overheads
- Work the hours that you want - when you want

VENDING SERVICE



- Machine locations
- Machine Reliability
- Building relationships
- Excellent Service
- Buying products competitively

PROVIDING A SERVICE



- **Captive Customers:**

- You are providing a service that is both convenient and cheaper than the nearest café or servo.

- In most cases you are providing a service to both the staff and the customers of the business.



SOME OF OUR CLIENTS



Youngest Client was 14 when he started.



Oldest Client is 77 and operates 48 machines



Perfect for Mothers who need to be home before & after school.

REMEMBER THIS?



- Machines are too big and take up a lot of space.**
- Offer very little choice, no healthy options**
- Energy inefficient.**
- Coins the only way to pay – no notes or credit card**

THE MARKET TODAY



**Compact
Offers Choice**



**Credit Cards, Notes & Coins
Uses 80% less Energy**



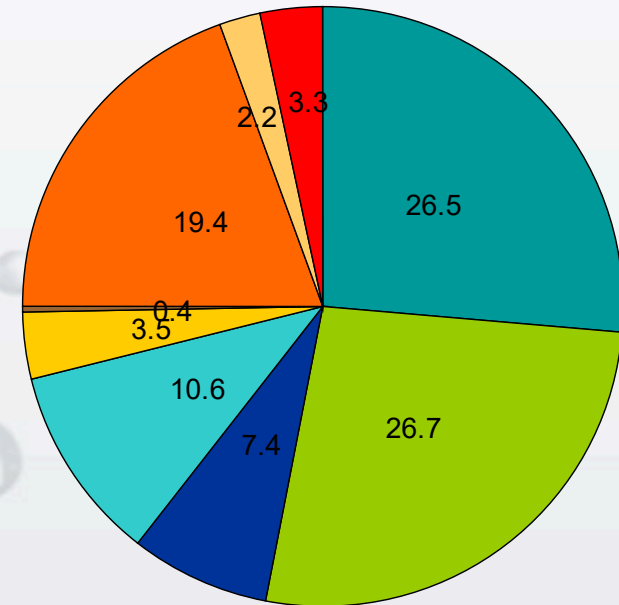
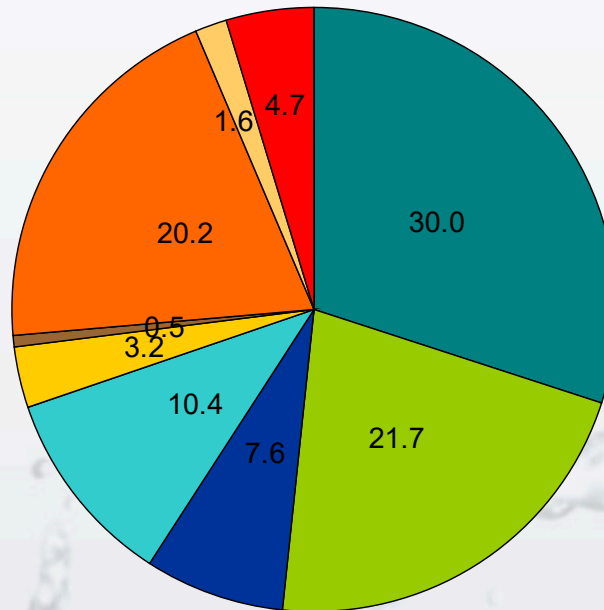
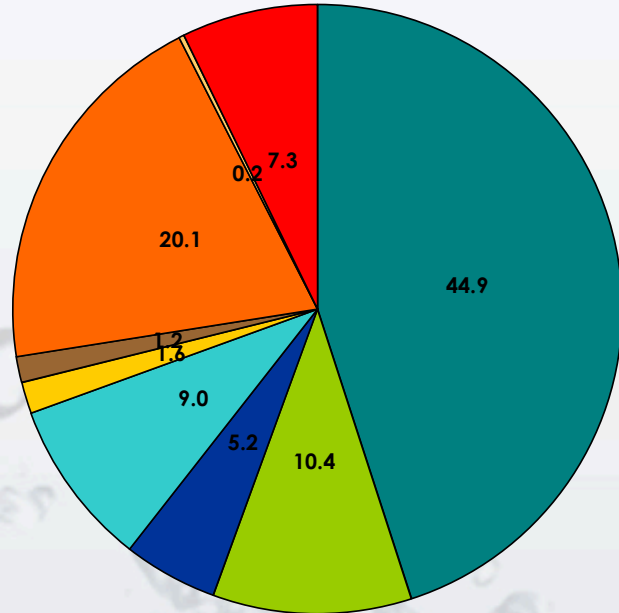
Convenient Meals & Snacks

BEVERAGE MARKET TRENDS

2008

2016

2018



PRODUCTS & PROMOTIONS



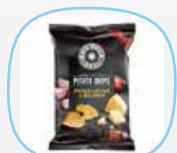
• Brand Products:

- High profile
- High consumption
- Nationally advertised
- Many highly advertised promotions

OUR PRODUCTS

Full time – Part time – Business packages available. Your machinery investment is all about lifestyle and financial rewards. Here is an example of the profits in retailing our top selling products.

Products



Buy \$1.01 | Sell \$2.20
Profit \$1.19



Buy \$1.01 | Sell \$2.20
Profit \$1.19



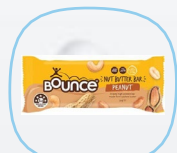
Buy \$0.90 | Sell \$2.00
Profit \$1.10



Buy \$1.00 | Sell \$2.20
Profit \$1.20



Buy \$1.35 | Sell \$2.80
Profit \$1.45



Buy \$1.50 | Sell \$3.00
Profit \$1.50



Buy \$1.00 | Sell \$2.40
Profit \$1.40



Buy \$1.00 | Sell \$2.40
Profit \$1.40



Buy \$1.80 | Sell \$3.00
Profit \$1.20



Buy \$2.67 | Sell \$4.00
Profit \$1.33



Buy \$2.40 | Sell \$3.80
Profit \$1.40



Buy \$1.90 | Sell \$3.80
Profit \$1.90



Buy \$1.15 | Sell \$3.00
Profit \$1.85



Buy \$1.60 | Sell \$3.20
Profit \$1.60



Buy \$1.50 | Sell \$3.00
Profit \$1.50



Buy \$2.50 | Sell \$4.00
Profit \$1.50



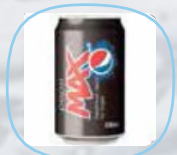
Buy \$0.70 | Sell \$1.80
Profit \$1.10



Buy \$0.73 | Sell \$1.80
Profit \$1.07



Buy \$0.73 | Sell \$1.80
Profit \$1.07



Buy \$0.59 | Sell \$1.70
Profit \$1.11



Buy \$0.59 | Sell \$1.70
Profit \$1.11



Buy \$2.10 | Sell \$3.90
Profit \$1.80



Buy \$1.62 | Sell \$3.30
Profit \$1.68



Buy \$0.70 | Sell \$2.00
Profit \$1.30

BUYING



Cans (375ml)	Buy 73c –	Sell \$1.70
Water Plus	Buy \$2.00	Sell \$4.20
Snacks	Buy 90c -	Sell \$2.20
Energy Drinks	Buy \$1.25 -	Sell \$3.20
Chocolates	Buy \$1.00 –	Sell \$2.40
Pies	Buy \$2.20	Sell \$5.00
Meals	Buy \$4.50	Sell \$9.50

- Gross Profit between 58 - 60%

BUYING



HEALTHY OPTIONS

Many Organisations now require Healthy options in the machines.

Green - Lots of Nutrition, should dominate the Menu.

Amber – Some Nutrition – Select Carefully

Red – Little or No Nutrition – Limit in the Menu

JNV Vending can provide Colour Coding Dots & Signage so that product categories can be identified by the consumer.

BUYING



You become a member of our buying group.

We will set you up with the main suppliers so you can buy at the prices we have negotiated.

You gain access to all the member specials from day one.

<http://justnowvending.com.au>



JEWEL FINE FOODS

LOCATIONS



- All Locations are fully researched by our telemarketing team.
- Our Professional site locators visited every site to assess whether it is suitable for a machine.
- Locations are secured in your local area. Usually within 5-10Kms of where you live.
- Offered as convenience to staff and customers
- In most cases commissions or rentals are not paid to locations.
- Where a commission or rental is required, the price of the products increase by the same amount.
- Location absorbs electricity costs



LOCATIONS

Location Categories

Commercial - Offices, Factories, Warehouses

Medical – Hospitals, Nursing Homes, Retirement Villages. Medical Centres

Educational – Learning Centres, Schools, Colleges, Universities, Training Centres, Language Colleges

Hospitality – Backpacker Lodges, Hotels, Motels, Caravan Parks, Resorts

Retail – Shopping Centres, Hardware stores, Trade Stores,

Fitness - Fitness Centres (Gyms), Personal Training Academies, Dance Studios

TRAINING



- Back to Base Monitoring
- Machine Planograms
- Stock Control and ordering
- Stock Preparation for first fill
- Basics Book Keeping
- Managing Profit Margins
- Reviewing Site Performance
- Member Login

INSTALLATION



- One of our technicians will accompany you to every location.
- Machines Installed and set up
- Introduction to site contact
- On-site training on machine operation, trouble shooting and machine maintenance

BACK TO BASE MONITORING



- Communicates over the 4G network
- Updates every 2 hours
- Enables you to identify what stock has been sold so that you only take the stock required
- Sends you an alarm when there is a malfunction or when product is low or out of stock.
- Enables you to keep an eye on your profit margins
- You can calculate accurate stock orders based on sales
- Monthly monitoring charge \$14.70 plus GST per machine per month.

<http://Nayax.com.au/login>

FREE INCLUSIONS



- Locations
- Training & Installation
- Operator's Manuals
- Web site Member Log In
- Access to our Buying Groups
- Freight to each site is not included

INSURANCE



- Public liability
- Loss of machine
- Damage to machine
- Cost around \$2.50 per week per machine

RETURNS



Most clients average between 30-70% return on their capital depending on how they run their business.

If you spend around \$50,000 aim to achieve around \$25,000 to \$30,000 per year profit on your machines.

FAS INTERNATIONAL



- Package of machines available
- Back to Base Monitoring
- Credit Card reader
- Note Reader
- 3 Degrees
- Vend protection
- 18 Months Warranty on all Machines

1 Starter Package 6 Machines

6 X Fast A63 Combo Machines
\$51975 incGST

6 Fast A63 Combo machines, site locations, access to the Buying group, machine warranty, backup technical and business assistance and credit card reader included



3 Popular Package - 6 Machines

6 xFast A64 Combo Machines
\$57750 incGST

6 Fast A64 Medium Combo Machines, site locations, access to the Buying group, machine warranty, backup technical and business assistance and credit card reader included



2 Introductory Package 3 Machines

3 x Fast A64 Combo Machines
\$32,835 incGST

3 Fast A64 Medium Combo machines, site locations, access to the Buying group, machine warranty, backup technical and business assistance and credit card reader included.



4 Booster Package - 6 Machines

6 x Fast A65 Combo Machines
\$62,975 incGST

6 Fast A65 Large Combo Machines, access to the Buying group, machine warranty, backup technical and business assistance and credit card reader included



SUMMARY



We will:

- Select the best package of machines to suit your particular situation
- Find all the locations for you
- Establish product suppliers
- Provide comprehensive training
- Install the machines on-site
- Provide ongoing back up support
- Help you to grow your business

WHAT NOW?



To Proceed:

- Discuss your requirements with one of our representatives.
- Select a package of machines to suit your requirements - 50% deposit, 25% on training, 25 on transport.
- We can assist you to source finance if required
- Start running your own business.

LIFESTYLE CHOICE

